US Army Corps of Engineers®

Advance Contracting Initiative (ACI) Debris Removal & Reduction

CEMVN

Tim Black

Deputy, Contracting Division

New Orleans District

US Army Corps of Engineers®

Objectives

- Current Concept for Acquisition Strategy
- Solicitation
- Milestones
- Proposal Prep Tips
- Questions

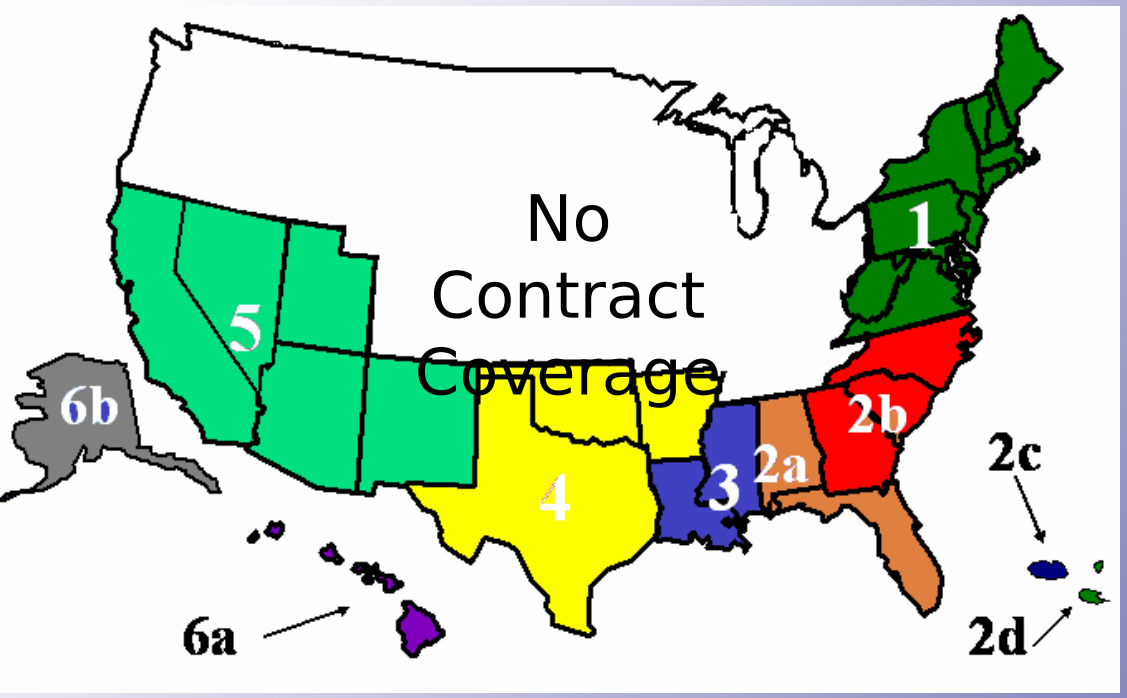
US Army Corps of Engineers®

Scope of Work

- To provide specified equipment, operators, and laborers for debris removal operations, dumpsite management, debris reduction operations, and structural demolition after any natural or man-made catastrophe or major disaster.
- Divided into two sections:
  - Section I: Pre-Execution Planning
  - Section II: Execution
    - Part I - Debris Removal
    - Part II - Dumpsite Management and Debris Reduction

US Army Corps of Engineers®

SATOC



*Reach back program available.

- Unrestricted Selection of 10 Regional Contracts
- Single Award Task Order Contract (SATOC) in Each Region
- $50M per year IDIQ with $10K Min Guarantee
- Best Value Selection

US Army Corps of Engineers®

SATOC Coverage

Region 1 – North Atlantic Division:
NJ, NY, PA, CT, RI, MA
VT, NH, ME, MD, DE, DC, VA, WV

Region 2A – South Atlantic Division:
AL, FL

Region 2B – South Atlantic Division:
GA, NC, SC

Region 2C – South Atlantic Division:
PR

Region 3 – Mississippi Valley Division:
LA, MS

Region 4 – Southwest Division:
TX, OK, AR

Region 5 – South Pacific Division:
CA, UT, NV, AZ, NM

Region 6A – Pacific Ocean Division:
HI

US Army Corps of Engineers®

Solicitation Bid Schedule

- Two sets of rates: FFP and T&M.
- Prices are binding!
- Escalation rates proposed for option years.
- ODC Multiplier to ease future negotiations.
- Must designate region and reach back.

US Army Corps of Engineers®

Special Solicitation Requirements

- Automated Debris Management System
  - Provide system for all contractors working in your region.
- Performance-Based Contracts
  - Negotiated performance measures that are tracked by the Government and deductions are made if level of service required is not achieved.
- Sample Task Order
  - Evaluated against non-cost factors and an element considered in assigning a proposal risk rating.
- Reach Back Program
  - Completely voluntary and does not impact the evaluation of your proposal. SSA will assign reach back after selection of SATOC contractor for each region.

US Army Corps of Engineers®

Evaluation Factors

- Factor 1 - Past Performance: (Vol. II)
- Factor 2 - Management/Operations Plan: (Vol. III)
  - Organization Structure and Key Personnel
  - Technical Approach and Methodology
  - Geographic Area Management
  - Safety
  - Contractor Quality Control Plan
  - Disaster Debris Waste Reduction and Recycling Strategy
- Factor 3 - Small Bus. Subcontracting Plan: (Vol. II)
- Factor 4 - Tech Approach To Sample Task Order: (Vol. IV)
  - Technical Approach
  - Production Rate
  - Use of Local Subcontractors
  - Site Specific Safety and Health Plan (Job Hazard Analysis)
- Factor 5 – Price: (Vol. I and V)

US Army Corps of Engineers®

Acquisition Milestones

- Pre-Proposal Conference 28 Jun 07
- Proposals Due 23 Jul 07
- Initial Evaluation 03 Aug 07
- Oral Presentations 10 Aug 07
- Final Evaluation 07 Sep 07
- Selection Decision 12 Oct 07

* Tentative Dates

US Army Corps of Engineers®

Proposal Prep Tips

- Comply with solicitation instructions. (Section L)
- Understand how the Government will evaluate your proposal. (Section M)
- Use an index or proposal matrix to demonstrate where each evaluation factor and/or subfactor is covered in your proposal.
- After your proposal is complete, grade yourself with the solicitation factors and subfactors.
- Keep it as simple as you can…make it easy for the evaluators to locate the information.

US Army Corps of Engineers®